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To Whom It May Concern:

I am happy to write a letter of recommendation for Joanna Neilson, owner of Accounting Outsource Solutions. I began working with Joanna in February 2008, when she started providing virtual accounting services as an outside Controller for a mutual client whose annual accrual-based revenues exceed \$4 Million dollars. This client had not hired a competent bookkeeper in the past, and had let their books become unmanageable, making my job difficult during year-end tax preparation. Joanna quickly assessed the situation and was able to create a set of books through input and reconciliation of a year's transactions in a timely manner. Due to their rapid growth, this client has experienced some complex accounting and tax planning issues, which Joanna is pro-active in addressing and communicating with me during our periodic phone conversations and year-end tax review.

I have worked with several bookkeepers in the past and have found, more often than not, that their thorough knowledge of accounting is weak. I am usually faced with the task of an in depth review of the books to ensure accounts are reconciled, and find it necessary to make multiple adjusting journal entries to correct balances prior to tax preparation. It is always a pleasure to receive financial statements from Accounting Outsource Solutions, as the accounts are reconciled, adjusting entries are already posted, and payroll is grossed up and reconciled to the year-end payroll reports. I have confidence in the work Joanna delivers and, therefore, I am able to expedite tax preparation without the hassle of tedious bookkeeping review and adjustments.

Joanna's professionalism and work ethics have proven to be consistent over the past two years we have been working together. It is for these reasons that I highly recommend Joanna Neilson and Accounting Outsource Solutions as a competent and knowledgeable bookkeeping service provider.

Sincerely,



Harry Duffield, CPA